An Post Financial Results

Year Ended 31 December 2019



For your world

Consolidated Income Statement

| | 2019 €'000 Total | 2018 €'000 Total |
|---|-----------------------------------|-----------------------------------|
| Revenue Operating costs | 892,128 (850,233) | 896,954 (859,306) |
| Profit before transformation costs, one off items, net finance costs and taxation | 41,895 | 37,648 |
| Transformation costs Other income - Profit on disposal of subsidiaries | (15,281) 40,038 | (13,974) - |
| Profit before net finance costs and taxation Finance income Finance costs | 66,652 2,418 (2,726) | 23,674 4,577 (1,479) |
| Profit before taxation Taxation | 66,344 (23) | 26,772 (1,508) |
| Profit for the year | 66,321 | 25,264 |
| Profit for the year attributable to Owners of the company | 64,788 | 20,689 |
| Non-controlling interests | 1,533 | 4,575 25,264 |



Consolidated Statement of Other Comprehensive Income

| | 2019 €′000 | 2018 €′000 |
|--|---------------|---------------|
| Profit for the year | 66,321 | 25,264 |
| Other comprehensive income Items that will not be reclassified subsequently to profit or loss: Remeasurements of defined benefit pension liability - net | 11,313 | 5,901 |
| Items that may be reclassified subsequently to profit or loss: Translation of foreign operations - subsidiaries | 979 | (170) |
| Total comprehensive income for the financial year | 78,613 | 30,995 |
| Total comprehensive income attributable to Owners of the Company | 77,080 | 26,420 |
| Non-controlling interests | 1,533 | 4,575 |
| | 78,613 | 30,995 |



Consolidated Statement of Financial Position

| | 2019 €′000 | 2018 €′000 |
|---|--------------------|---------------|
| Assets | | |
| Non-current assets | | |
| Intangible assets and goodwill | 17,166 | 13,717 |
| Investment property | 715 | 715 |
| Property, plant and equipment | 319,374 | 223,509 |
| Investments | 36,874 | 34,481 |
| Deferred tax asset | 2,356 | 1,793 |
| Total non-current assets | 376,485 | 274,215 |
| Current assets | | |
| Trade and other receivables | 125,103 | 105,324 |
| Inventories | 2,611 | 2,878 |
| Cash at bank and in hand | 509,855 | 512,541 |
| Assets classified as held for sale | - | 206,249 |
| Total current assets | 637,569 | 826,992 |
| Total assets | 1,014,054 | 1,101,207 |
| Equity and reserves | | |
| Called up share capital | (68,239) | (68,239) |
| Other reserves | 421 | 2,321 |
| Retained earnings | (210,742) | (134,200) |
| Equity attributable to the company | (278,560) | (200,118) |
| Non-controlling interests | (1,618) | (3,889) |
| Total equity | (280,178) | (204,007) |
| Non-current liabilities | (7.000) | (0.44=) |
| Capital grants | (7,998) | (8,447) |
| Leases and borrowings | (118,033) | (33,289) |
| Provisions | (11,496) | (10,373) |
| Pension liability | (28,228) | (47,880) |
| Total non-current liabilities | (165,755) | (99,989) |
| Current liabilities | (1, 7, 7, 7, 7, 1) | (177.777) |
| Trade and other payables | (167,735) | (176,367) |
| Leases and borrowings | (21,079) | (11,593) |
| Provisions | (12,537) | (16,405) |
| Amounts held in trust | (366,770) | (403,045) |
| Liabilities classified as held for sale | - | (189,801) |
| Total current liabilities | (568,121) | (797,211) |
| Total liabilities | (733,876) | (897,200) |
| Total equity and liabilities | (1,014,054) | (1,101,207) |



Consolidated Statement of Changes in Equity

| | Called up share capital €'000 | Capital conversion reserve fund €'000 | Foreign currency translation reserve €'000 | Fair value reserve €'000 | Retained earnings €'000 | Total €'000 | Non- controlling interests €'000 | Total equity €'000 |
|---|--|---|--|--------------------------------|-------------------------------|----------------|---|--------------------------|
| Balance at 1 January 2018 | (68,239) | (877) | 3,028 | (1,657) | (105,953) | (173,698) | (1,634) | (175,332) |
| Profit for the year | - | - | - | - | (20,689) | (20,689) | (4,575) | (25,264) |
| Other comprehensive income: | | | | | | | | |
| Transfer between fair value and retained earnings reserve | - | - | - | 1,657 | (1,657) | - | - | - |
| Remeasurements of defined benefit pension liability - net | - | - | - | - | (5,901) | (5,901) | - | (5,901) |
| Translation of foreign operations | - | - | 170 | - | - | 170 | - | 170 |
| Dividends | - | - | - | - | - | - | 2,320 | 2,320 |
| Balance at 31 December 2018 | (68,239) | (877) | 3,198 | - | (134,200) | (200,118) | (3,889) | (204,007) |
| Profit for the year | - | - | - | - | (64,788) | (64,788) | (1,533) | (66,321) |
| Other comprehensive income: | | | | | | | | |
| Disposal of subsidiaries | - | - | (921) | - | (441) | (1,362) | 3,804 | 2,442 |
| Remeasurements of defined benefit pension liability - net | - | - | - | - | (11,313) | (11,313) | - | (11,313) |
| Translation of foreign operations | - | - | (979) | - | - | (979) | - | (979) |
| Balance at 31 December 2019 | (68,239) | (877) | 1,298 | - | (210,742) | (278,560) | (1,618) | (280,178) |

Other reserves per the Statement of Financial Position includes the capital conversion reserve fund, the foreign currency translation reserve and the fair value reserve.



Consolidated Statement of Cash Flows

| | 2019 €′000 | 2018 €′000 |
|--|---------------|---------------|
| Cash flows from operating activities | € 000 | € 000 |
| Profit for the year | 66,321 | 25,264 |
| Adjustments for | 00,521 | 25,204 |
| Depreciation | 35,066 | 18,245 |
| Impairment loss | 33,000 | 2,726 |
| Amortisation | 2,591 | 2,508 |
| Net finance income | (308) | (3,098) |
| Gain on disposals | (40,038) | (14) |
| Tax expense | 23 | 1,508 |
| · | (7,224) | (942) |
| Cash paid in excess of pension income statement charge Capital grant amortised | (449) | (449) |
| Payments made in relation to provisions, excess over cost | (2,745) | (8,824) |
| Payments made in retation to provisions, excess over cost | | |
| Changes in: | 53,237 | 36,924 |
| Trade and other receivables | (9,592) | 7,675 |
| Inventories | 267 | 253 |
| Trade and other payables | (10,263) | 8,756 |
| Cash generated from operating activities | 33,649 | 53,608 |
| Taxes paid | (2,312) | (1,070) |
| Net cash generated from operating activities | 31,337 | 52,538 |
| Cash flows from investing activities | | |
| Proceeds from disposals received during year | 41,464 | 131 |
| Acquisition of property, plant and equipment | (20,620) | (14,096) |
| Acquisition of intangible assets | (5,715) | (2,927) |
| Amounts held in trust | (36,275) | 76,787 |
| Net inflow of restricted cash | - | 26,058 |
| Increase in Creditor in respect of restricted cash | - | (26,058) |
| Proceeds from investment in Premier Lotteries Ireland | - | 2,500 |
| Net cash (used) / generated from investing activities | (21,146) | 62,395 |
| Cash flows from financing activities | | |
| Finance lease payments under IAS17 | (11,347) | (4,030) |
| Repayment of lease liabilities capitalised under IFRS16 | (16,552) | - |
| EIB loan drawn down | 10,000 | - |
| Government loan and other interest payments | (563) | (698) |
| Dividends paid | - | (2,320) |
| Net cash used in financing activities | (18,462) | (7,048) |
| Net (decrease) / increase in cash and cash equivalents | (8,271) | 107,885 |
| Cash and cash equivalents at beginning of year | 518,126 | 410,241 |
| Cash and cash equivalents at end of year | 509,855 | 518,126 |

